

Momentum Systems Customer Profile

HMS Holdings Corp

Health Management Systems

www.hmsholdings.com

Founded in 1974, HMS Holdings Corp. is the parent company of both Health Management Systems and Reimbursement Services Group. A publicly traded company (NASDAQ: HMSY) since December 1992, HMS Holdings Corp. has been devoted to helping healthcare concerns throughout the U.S. Together, the Company's service offerings benefit their clients by enhancing revenue and reducing costs.

Health Management Systems is the strategic source for innovative revenue recovery and cost containment solutions that benefit public healthcare. Their clients include state and county programs, as well as Medicaid managed care plans. Using state-of-the-art information management and processing technology, HMS offers scalable services—from supplemental to full outsourcing—to help clients make efficient, appropriate use of public healthcare funds.

In 2004 Health Management Systems wanted to improve their operational efficiency by automating business processes related to their electronic file transfers and improve their secure file transfers.

To get a better understanding of how and why HMS selected Momentum Systems' solution, as well as the results they have experienced, we asked Alex Stepanov, Director, DSS, Marni Smoloff, Corporate EDI Manager and Johnny Lee, Telecom Manager a few specific questions about their selection and implementation of Momentum System's Secure Network Gateway.

- **What is you organization's mission?**

” Our mission is revenue enhancement and recovery service to public healthcare programs and payors, and ensuring healthcare providers receive the correct reimbursement from Medicare.”

- **What was the business or technical issue that drove you to seek a new file transfer solution?**

“We needed to eliminate the manual process of transferring electronic data and automate the process.”

- **How did you discover Momentum System’s offering?**

“Research through the Internet. “

- **How many clients do you serve?**

”Approximately 200-300 clients.”

- **How exactly has Momentum’s products and services helped your organization? Specifically, what can you do now that you could not do before Momentum was installed?**

“Automation of electronic transfer inbound and outbound and with the ability to incorporate automated compression and encryption.”

- **What impact has this project had on your clients?**

“Momentum has had a positive impact on our clients. It has automated our processes which has resulted in reduced errors and turnaround time as well as enabled transfers to go out any time of the day. Momentum has also provided us one central location for tracking and error resolution which helps us identify and resolve any transfer issues more quickly. Momentum has also allowed us to integrate any client required software into our automation process without limitation which is a necessity in our environment.”

- **Can you quantify the impact Momentum’s product has had?**

“HMS has been able to add a significant number of additional EDI transmissions without increasing staff.”

- **Were there any mission-related projects you were able to implement because of the technology improvements?**

“There were no new projects as all of our transfers can be done manually, however, Momentum has eased our current workload and increased efficiency of existing projects and will on future projects as well.”

- **What is your opinion of Momentum’s products and services?**

“Momentum has helped HMS Holding Corp automate file transfers which has helped reduce turnaround time, decrease errors and the staff necessary to manually transfer files. In addition Momentum’s flexibility has helped us integrate other software necessary to support our client’s changing technical demands. It has also given the production control area one central location to check on transfer progress.”

- **How, if at all, has the technology changed your attitude toward your work?**

“Momentum has eased the workload of the production control area allowing the group to function under less stressful conditions as it provides one central location for tracking and error resolution and has significantly decreased the amount of manual work required.”

About Health Management Systems

HMS is the strategic source for innovative revenue enhancement and recovery services to government healthcare programs and payors. Since our establishment in 1974, HMS has consistently applied information management techniques to reduce clients' program and administrative costs by enhancing their recoveries and providing valuable information services. HMS is a wholly-owned subsidiary of HMS Holdings Corp., a publicly traded corporation (NASDAQ: HMSY).

NEW YORK (Headquarters)
401 Park Avenue South
New York, NY 10016
<http://www.hmsy.com/>

About Momentum Systems

Momentum Systems, headquartered in Moorestown, New Jersey, provides high-performance business-to-business software that simplifies secure file communications. Momentum Systems' Secure Network Gateway automatically exchanges files between an organization and its corporate clients with support for a variety of integrated communications protocols. Commercial Banks and Financial Service providers use Momentum Systems' products to facilitate Cash Management information exchanges that are common and critical to these organizations, while Healthcare and Insurance organizations use the solution to exchange payment and provider information.

Momentum Systems
41 Twosome Drive – Suite 9
Moorestown, NJ 08057
www.momsys.com